

Ha Tinh - VIET NAM 3/2008

(Interviews to couples and female heads of households 20-50 years old)

A. COMPLETE THIS TABLE BEFORE THE INTERVIEW STARTS						
Q1. Enumerator Code:	Q2. Commune: 1.Thach Lac 2.Tuong Son 3.Thach Viet	Q3. Village Code:	Q4. Household #:	Q5. Household's wealth compared to commune average: 1.below 2.average 3.above	Q6. Who is being interviewed? 1.husband 2.wife	Q.6b. Type of Household 1.couple 2.husband migrated 3.widow/ divorced woman

b. FAMILY DEMOGRAPHICS (ask this questions only to the woman)

Please tell us about each person who lives in your household:					
	Name and relationship to you?	Q8. Sex	Q9. Birth Year	Q10. Years of Education	
	1.you 2.your husband 3.your son or daughter 4.your son-in-law or daughter-in-law 5.your father or mother 6.your father or mother-in- law 7.not a relative 8.other	1.male 2.female		If High School or less code by # of years (0-12) If more than High School code as 13 98 if N/A (for children under 6) 99: Don't know/remember	
1	Vì		2		
2	Chàng		1		
3					
4					
5					
6					
7					
8					

c. Land Assets (ask the husband if present, if not ask the wife)

- Q11. How much land does your family have for residence, garden, or business? m2
- Q12. How much agricultural land with red book does your family have (include those who are in the process of receiving it): m2
- If they have some agricultural land with red book:
- Q12a. How much of it is of good quality?:..... m2
- Q12b. How much of it is irrigated?: m2
- Q12c. How much of it is used by others?:..... m2
- Q13. How much agricultural land did you use in 2007 (include land rented or borrowed)? m2

THE REST OF THE QUESTIONNAIRE IS THE SAME FOR EVERYBODY

D. OCCUPATION AND INCOME

<p>Q14. What is your main occupation? (the one to which you dedicate more time)</p> <p>1.farmer(agric/aquac/livestock) 5.public service (govt, teacher, doctor, etc) 2.fisher 6.housewife 3.small business & private service 7.physically unable to work 4.wage worker 8.unemployed 9.other (specify):</p>	
<p>Q15. For whom do you work? 1.Myself or my family 2.Government 3.Private Sector</p>	
<p>Q16. Has your main occupation changed in the past 3 years (since 2005)? If so, what did you do before? 1.Yes, I worked in/as _____ 2.No</p>	
<p>Q17. Was your household income in 2007 lower or higher than in 2006? 1. Lower 2.About the Same 3.Higher</p>	
<p>Q18. Why was your household income higher or lower? (mark all that apply)</p> <p>1.no variation 5.changes in the price of products/outputs 2.changes in yield due to the weather 6.changes in remittances 3.changes in yield due to pests 7.health problems 4.changes in the price of inputs 8.other (please explain): </p>	
<p>Q19. From 2005 to 2007, how much has your annual household income varied from year to year? 1.Very little 2.Somewhat 3.A lot</p>	
<p>Q20. Do you feel economically secure? 1.Very insecure 2.Insecure 3.Secure 4.Very secure</p>	
<p>Q21. During 2007, were you always able to afford the healthy food you wanted for your family? 1.Yes 2.No</p>	
<p>Q22. How would you describe your attitude towards the future? 1.Very optimistic 2.Somewhat optimistic 3. Somewhat pessimistic 4. Very pessimistic</p>	
<p>Q23. During 2007, did you have any savings over 200,000 VND, and did your spouse know of those savings? 1.I have savings and my spouse knows about ALL of them 2.I have savings and my spouse knows about SOME of them 3.I have savings but my spouse does NOT know 4.I do not have savings</p>	

<p>Q24. During 2007, did a family member living outside your village sent you at least 100,000 in remittances or money? 1.Yes => fill in the table 2.No => Go to Q.25</p>	
<p>Who sent you remittances?</p> <p>1.spouse 2.son 3.daughter 4.father 5.mother 6.brother 7.sister 8.in-laws</p>	<p>Where does s/he live?</p> <p>1.this village 2.another village in Ha Tinh Province 3.another village outside Ha Tinh Province 4.city/town in Ha Tinh Province 5.city/town outside Ha Tinh Province 6.outside Viet Nam</p>
1	
2	
3	
4	
5	

E. MARKET-ORIENTATION

For column 1:

- Ask: What are all the economic activities in which your household engaged in 2007?
- Please mark them with a 1 or a 0 on the first column of the table and if there are activities not listed please list them at the bottom.

For column 2:

- Place 20 beans on a flat surface or the tray in front of them.
- Explain that those 20 beans represent the value of ALL that their household PRODUCED in 2007 plus any REMITTANCES they received.
- Ask them to divide/distribute the beans in smaller groups, one for each of the activities listed in the first column. They should distribute the beans in proportion to how much income/production was generated by the activity. For example: if the value of the rice they produced was about 50% of their income, aquaculture was 10% of their income, they grew vegetables for 10% and they receive remittances for 30%: they should have 10 beans for rice, 2 beans for aquaculture, 2 beans for other vegetables, and 6 beans for remittances. Ask them to distribute the beans and then prompt them to verify that this is the distribution they want.
- Once they are comfortable with the way the beans are distributed, fill in column 2.
- Verify that the sum of the numbers in column 2 adds to 20.

For column3:

- Now go through each group of beans and ask them what proportion of that was consumed directly by the family. For example: ask how much of their rice they consumed themselves (that is, they did not sell or trade to others). If they consumed half of their rice. Then 5 of the 10 beans in the “rice pile” should be separated as “for own consumption.”
- Do this for each group of beans that represents something the family could have consumed directly and then prompt them to verify that this is the distribution they want.
- Once they are comfortable with the way the beans are distributed, fill in column 3. This column can sum to any number between 0 and 20.

Q25. Fill out the table using instructions above

Economic Activity	Column 1	Column 2	Column 3
	Did your household engage in this economic activity? 0 = no 1 = yes	Number of beans that indicates proportion of your household production generated by each activity?	How many of those beans represent the proportion of these goods that was consumed by the household (not sold)?
1.Rice			
2.Other vegetables and fruits			
3.Aquaculture			
4.Livestock			
5.Family business and services			
6.Professional employment or wage labor			
7.Remittances			
8.Pensions or government transfers			
9.Land rental			
10.Other income (please specify)			
Total	-----	20	

Q26.During 2007, what was your total household income (including remittances, and pensions, and not deducting inputs)? VND
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Q27. Are you interested in expanding your production in any of the activities listed above or in engaging in a new economic activity this year?																	
1. Yes and I will do it this year																	
2. YES, but I cannot do it because:	<table border="0"> <tr> <td>1. I don't have any idea of what I can do</td> <td>8. I can't afford to lose money if it does not work</td> </tr> <tr> <td>2. I don't know how to do it</td> <td>9. I can't leave my household responsibilities</td> </tr> <tr> <td>3. I can't afford the initial investment</td> <td>10. My spouse does not like the idea</td> </tr> <tr> <td>4. I don't know where/how to sell products</td> <td>11. People like me do not do this</td> </tr> <tr> <td>5. I don't know where/how to buy inputs</td> <td>12. Other (please explain):</td> </tr> <tr> <td>6. the requirements/paperwork are too complicated</td> <td></td> </tr> <tr> <td>7. I am afraid of trying new/bigger things</td> <td></td> </tr> </table>	1. I don't have any idea of what I can do	8. I can't afford to lose money if it does not work	2. I don't know how to do it	9. I can't leave my household responsibilities	3. I can't afford the initial investment	10. My spouse does not like the idea	4. I don't know where/how to sell products	11. People like me do not do this	5. I don't know where/how to buy inputs	12. Other (please explain):	6. the requirements/paperwork are too complicated		7. I am afraid of trying new/bigger things			
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3. NO, I am not interested because: => After this go to Q31	<table border="0"> <tr> <td>0. I don't need extra income</td> <td>8. I can't afford to lose money if it does not work</td> </tr> <tr> <td>1. I don't have any idea of what I can do</td> <td>9. I can't leave my household responsibilities</td> </tr> <tr> <td>2. I don't know how to do it</td> <td>10. My spouse does not like the idea</td> </tr> <tr> <td>3. I can't afford the initial investment</td> <td>11. People like me do not do this</td> </tr> <tr> <td>4. I don't know where/how to sell products</td> <td>12. Other (please explain):</td> </tr> <tr> <td>5. I don't know where/how to buy inputs</td> <td></td> </tr> <tr> <td>6. the requirements/paperwork are too complicated</td> <td>(I am missing one code, but don't know what it means)</td> </tr> <tr> <td>7. I am afraid of trying new/bigger things</td> <td></td> </tr> </table>	0. I don't need extra income	8. I can't afford to lose money if it does not work	1. I don't have any idea of what I can do	9. I can't leave my household responsibilities	2. I don't know how to do it	10. My spouse does not like the idea	3. I can't afford the initial investment	11. People like me do not do this	4. I don't know where/how to sell products	12. Other (please explain):	5. I don't know where/how to buy inputs		6. the requirements/paperwork are too complicated	(I am missing one code, but don't know what it means)	7. I am afraid of trying new/bigger things	
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Q28. What economic activities would you like to do? (example: dry papaya) (Enumerator: please get as many activities as you can, if at all possible try to get a list of three)																	
1. _____ 2. _____ 3. _____																	
Q29. Why are you interested in those activities? (enumerator: please check any answers given)																	
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Q30. If you were to start this economic activity...																	
A... how confident are you that you can obtain the financial resources you will need for this activity? (enumerator: read all answers)	1. Very confident 2. Somewhat confident 3. Not confident																
B... how confident are you that you can learn how to do this activity?	1. Very confident 2. Somewhat confident 3. Not confident																
C... how confident are you that you can make good decisions regarding this activity?	1. Very confident 2. Somewhat confident 3. Not confident																
D... how confident are you that you can negotiate with others (in this activity)?	1. Very confident 2. Somewhat confident 3. Not confident																
E... how confident are you that you can solve all the problems that may arise (with this activity)?	1. Very confident 2. Somewhat confident 3. Not confident																

<p>Q39. How often do you go to the local market? (enumerator: this refers to the Commune market if available. Otherwise, the closest market)</p> <p>1. Daily 2. Twice a week 3. Weekly 4. Twice a month 5. Monthly 6. Less than monthly</p>		
<p>Q40. When you want to go to the local market how do you go? 1. motorbike 2. bicycle 3. walk 4. other (please explain) _____</p>		
<p>Q41. How long does it take you to get to the local market (travel time one way)? _____ hours _____ minutes</p>		
<p>Q42. What is your religion? 1. Buddhist 2. Catholic 3. Other religion 4. None</p>	<p>Q43. Are you a member of the Communist Party? 1. Yes 2. No</p>	<p>Q44. Are/Were either your father or your mother a member of the Communist Party? 1. Yes 2. No</p>

G. CREDIT PROGRAMS

<p>Q45. During 2006 and 2007 have you taken out a loan of more than 500,000 VND under your name? If yes, please give us information on each loan</p> <p>1. Yes 2. No => Go to Q52</p>			
	Loan # 1	Loan # 2	Loan # 3
Q46. Year received			
Q47. From where? 1. Rural Development Bank 2. Social Policy Bank 3. IMPP 4. Moneylender 5. Family/friends 6. other (please explain)			
Q48. How much was that loan for? (in VND)			
Q49. Who has control over it / will control it? 1. husband 3. husband and wife together 2. wife 4. someone else(please explain)			
Q50. What has it been mostly used for / will be used for? 1. Agricultural 2. Livestock 3. Business, Services, Handicrafts 4. Health 5. House repairs 6. Wedding/funeral/etc 7. Children's Education 8. Other			
Q51. Have you had any difficulties making loan payments?	<p>1. Yes. Why? a. illness b. low yield c. failed business d. other: _____</p> <p>2. No.</p>	<p>1. Yes. Why? a. illness b. low yield c. failed business d. other: _____</p> <p>2. No.</p>	<p>1. Yes. Why? a. illness b. low yield c. failed business d. other: _____</p> <p>2. No.</p>

Q63. This year there will training courses in the commune. Would you want to participate in those trainings? (Enumerator: these questions refer to whether he/she WANTS to participate in a training not whether he/she has done it. Ask the question, select one of the two options on the left column and then ask the questions to the right of that option.)																	
1. YES and will enroll in one.																	
2. YES But I cannot participate because:	(enumerator: please check any answers given) 1. there are no courses on what I want 2. I am afraid to do something new/different 3. I have to take care of my family 4. My spouse does not want me to go to training 5. It is too expensive 6. It is too far 7. The schedule does not work for me 8. I have a health problem 9. other																
3. NO Because:	(enumerator: please check any answers given) 0. I don't need a course 1. there are no courses on what I want 2. I am afraid to do something new/different 3. I have to take care of my family 4. My spouse does not want me to go to training 5. It is too expensive 6. It is too far 7. The schedule does not work for me 8. I have a health problem 9. other Go to Q65																
Q64. What do you want to learn? (enumerator: let respondents answer without reading the list and mark all that apply)																	
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	15. Other (please specify)																
Q65. Who in your household will decide whether or not you can participate in a training program? 1. Husband 2. Wife 3. Husband and wife together 4. someone else																	
Q66. Would your spouse support you so that you can participate in that training program? 1. Yes 2. Yes, if _____ 3. No, because _____																	
Q67. Please tell me which of the options do you prefer:																	
A	1.a short job skills training at the commune but without a guaranteed job 2.a long training at a company with a guaranteed job																
B	1.a job skills training 2.a market awareness/knowledge training																
C	1.a free job skills training at the commune 2.a job skills training at the village, but you had to pay																
D	1.a job skills training for which you had to apply but you could easily get out if it was not useful to you 2.a job skills training for which you are invited but you had to participate and it would not be easy to get out of it																

I. DIGIT RECALL

Now let's play a game. I will say some numbers. Listen carefully and when I have finished, please repeat the numbers I said exactly in the same order. Let's do some practice first. If I say "1-2-3-4-5-6" what would you say?

(enumerator: wait until the respondent replied. If the respondent did not give a correct answer, say: "If I say "1-2-3-4-5-6" you should repeat "1-2-3-4-5-6". Ok?")

Q68. Now let's start with the game. I will say 6 numbers for you and you, please, repeat them exactly in the same order.

6-1-4-9-2-7	1. Correct 2. Incorrect
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Q69. Now I will say 8 numbers for you and you, please, repeat them exactly in the same order.

3-5-2-1-8-6-9-4	1. Correct 2. Incorrect
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Now, I will say 5 numbers and you, please, repeat these numbers exactly BACKWARDS. To practice: If I say "1-2-3-4-5" what would you say?

(enumerator: wait until the respondent replied. If the respondent did not give a correct answer, say: "If I say "1-2-3-4-5" you should reply "5-4-3-2-1". Ok?")

Q70. Now let's start. I will say 5 numbers for you and you, please, repeat them exactly backwards.

3-1-4-7-9	1. Correct 2. Incorrect
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OK, you have played 3 times and you had _____ correct answers.

Competitiveness:

Now I would like to repeat this game with a new set of numbers. But in this second round, you have a chance to earn a little money. You will play 6 times and before we start you have to choose between two options:

- **Option A:** We will pay you 1,000 VND for each correct answer;
- **Option B:** We will compare your total score with the score of 5 people from a different village who have played the same game. Including you, the group is made up of 3 men and 3 women. The others have played before and we have their scores in this card (enumerator: show a card face down so that they cannot see the scores of the other 5 people).
 - o If you choose this option we will pay you 3,000 VND for each correct answer only if your score more than at least four of the others in the group.
 - o If you do not score more than at least four of the other competitors you will be paid nothing.

Q71. Which option do you prefer?	1. Option A (1000 without competing) 2. Option B (3000 if better than 4 people)
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Q72. OK, let's play the game. I will say 6 numbers for you and you, please, repeat them exactly in the same order.

3-8-9-1-7-4	1. correct 2. incorrect
7-9-6-4-8-3	1. correct 2. incorrect

Q73. Now I will say 8 numbers for you and you, please, repeat them exactly in the same order.

5-3-8-7-1-2-4-6	1. correct 2. incorrect
4-2-6-9-1-7-8-3	1. correct 2. incorrect

Q74. Now, I will say 5 numbers but you should repeat them BACKWARDS.

1-6-5-2-9	1. correct 2. incorrect
3-6-7-1-9	1. correct 2. incorrect

Q75. Before I tell you your score and we look at the score from the group, I would like to ask you one more question related to this game.

If we were to repeat this exact same exercise and I told you that the score written in the card was from a group made only of women: 5 women and no men, which option will you prefer?

1. Option A (1000 without competing)	2. Option B (3000 if better than 4 women)
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OK. Thank you. So your total score is _____ and you needed at least 4 correct answers to win. Since you chose Option ____, I have to pay you _____ VND.

(enumerator: make sure that you pay them according to the option they choose before they played the game.)

K. SOCIAL PREFERENCES

Now I am going to ask you a series of questions about an opportunity to engage in an economic activity, for example raising pigs. This is just an example, instead of raising pigs it could be planting fruit trees or starting a small business or any other activity. Imagine that anybody in the village can do this activity and that there are no costs required to do it.

I will give you a set of choices. The only difference between the choices is the yearly income that you receive from this investment and the average yearly income that people in your village receive from the investment.

Let me give you one EXAMPLE:

Option 1 Every year YOU make VND 2,500,000 from this investment People in the village make VND 3,000,000 from this investment	Option (example) Every year YOU make VND 2,300,000 from this investment People in the village make VND 2,000,000 from this investment
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In this case, you get more in option 1, you get less than the average income in the village in option 1, and you get more than the average income in the village in option 2.

Q76. Now let's go through other choices. Which option would you choose?

a. Option 1 Every year YOU make VND 2,500,000 from this investment People in the village make VND 3,000,000 from this investment	Option 2 Every year YOU make VND 2,500,000 from this investment People in the village make VND 2,000,000 from this investment
If they chose OPTION 2 in the previous question, keep asking. Otherwise go to next table.	
b. Option 1 Every year YOU make VND 2,500,000 from this investment People in the village make VND 3,000,000 from this investment	Option 3 Every year YOU make VND 2,250,000 from this investment People in the village make VND 2,000,000 from this investment
If they chose OPTION 3 in the previous question, keep asking. Otherwise go to next table.	

c. Option 1 Every year YOU make VND 2,500,000 from this investment People in the village make VND 3,000,000 from this investment	Option 4 Every year YOU make VND 2,040,000 from this investment People in the village make VND 2,000,000 from this investment
If they chose OPTION 4 in the previous question, keep asking. Otherwise go to next table.	
d. Option 1 Every year YOU make VND 2,500,000 from this investment People in the village make VND 3,000,000 from this investment	Option 5 Every year YOU make VND 1,840,000 from this investment People in the village make VND 2,000,000 from this investment

L. MARITAL INFORMATION

Q77. Were you born in this village? 1. Yes 2. No => Go to Q77a	Q77a. In which year did you move to this village? _____
	Q77b. Where did you move from? 1. another village in Ha Tinh Province 2. another village outside Ha Tinh Province 3. city/town in Ha Tinh Province 4. city/town outside Ha Tinh Province 5. outside Viet Nam
Q78. Years of education of your father? If High School or less code by # of years (0-12) If more than High School code as 13 Don't know/remember: 99	
Q79. Years of education of your mother? If High School or less code by # of years (0-12) If more than High School code as 13 Don't know/remember: 99	
Q80. When did you get married? (in which year)	
Q81. When you got married , who contributed more assets to the family, you or your spouse?	1. Husband 2. Wife 3. Both contributed about the same
Q82. What was the living standard of your family at this time? (enumerator: we are referring to their parents not to the new couple)	1. better off 2. average 3. poor
Q83. Was your family wealthier than your husband(wife)'s family?	1. Husband's family was wealthier 2. Wife's family was wealthier 3. Both families had about the same wealth

Q84. What was your main occupation? 1. farmer (agric/aquac/livestock) 2. fisher 3. small business & private service 4. wage worker	5. public service (govt, teacher, doctor, etc) 6. housewife 7. physically unable to work 8. unemployed 9. other (need specify):
Q85. At the time of your marriage were your parents alive?	1. both alive 2. father alive 3. mother alive 4. both dead
Q86. With whom were you living after marriage (his family, her family, own house)?	1. husband's family 2. wife's family 3. your own house 4. other
Q87. If you lived with your parents or parent-in-law, for how long?	_____ years _____ months
Q88. Is the husband the oldest son in his family?	1. Yes 2. No
Q89. Currently, who contributes more income in your family, you or your spouse?	1. Husband 2. Wife 3. Both contribute about the same

M. SPOUSES' DECISION-MAKING

Q90. In your family, who makes decisions about buying expensive furniture?	1. Husband 2. Wife 3. Both 4. Other (please explain)
Q91. Who makes decisions about children's studies?	1. Husband 2. Wife 3. Both 4. Nobody, there are no children of school age 5. Other (please explain)
Q92. Who makes decisions about the types of job your children do for the family? <i>(enumerator: include household chores and household production activities)</i>	1. Husband 2. Wife 3. Both 4. Nobody, the children are not old enough to work 5. Other (please explain)
Q93. Who makes decisions about how many kids you and your spouse have?	1. Husband 2. Wife 3. Both 4. Other (please explain)

N. RISKY EVENTS

Q94. Have you noticed any significant changes in the weather in the past three years?	1. Yes 2. No => Q99
Q95. What changes have you noticed? I had: 1. more rain 2. less rain 3. stronger winds 4. hotter than before 5. colder than before	1. M-a nhiOu h-n 2. M-a Ýt h-n 3. B-o lín h-n 4. Nãng h-n 5. L'nh h-n 6. Kh,c
Q96. Do you think changes in the weather can affect your income?	1. Yes 2. No
Q97. Do you think changes in the weather can affect your health?	1. Yes 2. No
Q98. Do you think changes in the weather can affect your children's lives?	1. Yes 2. No
Q99. What are the things that you worry about? (enumerator: don't read the list of answers but mark all that apply) 1. health problems 2. low production because of the weather disease 3. low production because of pests 4. low production because of livestock 5. low profits because of prices 6. other (please explain)	
Q100. What can your family do to prevent any of the things that worry you? (enumerator: don't read the list of answers but mark all that apply) 1. nothing, we have no control 2. use vaccines 3. use pesticides 4. store products until the prices are better 5. other (please explain)	
Q101. What can your family do if any of the things that you said worry you happens? (enumerator: don't read the list of answers but mark all that apply) 1. sell some assets 2. take a job / another job 3. take a loan from the bank 4. ask friends or relatives to help us 5. decrease food consumption 6. other (please explain)	

O. RISK AVERSION

Q102. Let's play a game in which you have to select between IMAGINARY options.		
Which option would you prefer?	Option 1: You RECEIVE VND 10,000 for sure	Option 2: We will toss a coin and if heads: you don't receive anything if tails: you win VND 20,000
Q103. Now let's play the game once for REAL: you may keep the money you end up with		
Which option would you prefer?	Option 1: You RECEIVE VND 10,000 for sure	Option 2: We will toss a coin and if heads: you don't receive anything if tails: you win VND 20,000
Q104. Now we are back to IMAGINARY games (it will be only a game, you will not win or lose real money)		
Q104a. Which option would you prefer?	Option 1: You RECEIVE VND 10,000 for sure	Option 2: We will toss a coin and if heads: you win VND 40,000 if tails: you lose VND 20,000
Q104b. Which option would you prefer?	Option 1: You LOSE VND 10,000 for sure	Option 2: We will toss a coin again and this time if heads: you win VND 20,000 if tails: you lose VND 40,000

THANK YOU FOR PARTICIPATING!

(Note: question 103 was eliminated for Communes 2 and 3)